
Request for Proposal

Shelving, Carts and Work Tables



Request for Proposal # RFX0053

Date Issued: 4/17/26

Due Date: 5/4/26

**Submitted by the
University of California Davis Health**

This RFP is also available at: <https://health.ucdavis.edu/supplychain/>

All questions regarding this RFP should be directed to:

Daniel Schroeder
UCDH Procurement and Strategic Sourcing Department
Email: dschroeder@health.ucdavis.edu

Questions should not be directed to any other University departments or staff. Material or substantive information provided to any bidder, as a result of questions received, will be provided to all bidders via an addendum to this RFP.

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DISCLOSURES

Deviations from specifications: Any deviation from the specifications shall be identified and fully described. The right is reserved to accept or reject quotations on each item separately, or as a whole, and to waive any irregularities in the quotation; irregularities may, however, render the quotation non-responsive.

Public disclosure: Responses to Become Public Records:

All materials submitted in response to this solicitation become a matter of public record and shall be regarded as public record.

Designation of Confidential Information:

The Regents will recognize as confidential only those elements in each response, which are trade secrets as that term is defined in the law of California and which are clearly marked as ‘TRADE SECRET,’ ‘CONFIDENTIAL,’ or ‘PROPRIETARY.’ Vague designations and blanket statements regarding entire pages or documents are insufficient and shall not bind The Regents to protect the designated matter from disclosure.

The California Public Records Act limits The Regents’ ability to withhold prequalification and bid data to trade secrets or records, the disclosure of which is exempt or prohibited pursuant to federal or state law. If a submittal contains any trade secrets that a Bidder does not want disclosed to the public or used by The Regents for any purpose other than evaluation of the Bidder’s eligibility, each sheet of such information must be marked with the designation “Confidential.” The Regents will notify the submitter of data so classified of any request to inspect such data so that the submitter will have an opportunity to establish that such information is exempt from inspection in any proceeding to compel inspection.

The Regents Not Liable for Required Disclosure:

The Regents shall not in any way be liable or responsible for the disclosure of any records if they are not plainly marked ‘TRADE SECRET,’ ‘CONFIDENTIAL,’ or ‘PROPRIETARY,’ or if disclosure is required by law or by an order of the court.

SECTION I – RFP INSTRUCTIONS AND TIMELINE

Submission of Written Questions or Request for Clarification

Inquiries regarding this RFP must be received by **3:00 PM PDT as per the RFP Schedule of Events**. The UCDH contact person is listed below. Questions may only be sent via email.

Daniel Schroeder
UCDH Procurement and Strategic Sourcing
Email: dschroeder@health.ucdavis.edu

Responses to Written Questions

Responses to inquiries will be posted as an addendum. The addendum will contain all questions received, responses to all questions and any changes. Questions will not be identified by Bidder so please do not include any Supplier-specific inquiries. Individual questions will not necessarily be answered directly to submitter.

The addendum with responses to written questions and inquiries received on this RFP will be posted no later than as noted in schedule of events or addendums. All questions submitted shall be responded to as an addendum to the RFP and will be posted on the procurement website at: <https://health.ucdavis.edu/supplychain/>. The identity of the submitter of any question will not be disclosed. Inquiries and questions regarding this RFP will not be entertained after the due date.

Proposal Submittal Instructions

Each Bidder is required to submit RFP by email to Daniel Schroeder at dschroeder@health.ucdavis.edu. Please include “**RFP RFX0053 – Shelving, Carts and Work Tables**” in the subject line.

All proposals submitted **must be received in the UCDH email inbox of dschroeder@health.ucdavis.edu** no later than **3:00 PM PDT on date of Deadline for Submission of Proposals per RFP Schedule of Events below**. UCDH Purchasing Department will not accept proposals received after the due date and time.

RFP Schedule of Events

Event	Date
Release of Request for Proposals	4/17/26
Deadline for Submission of Written Questions or Request for Clarification	4/27/26
Responses to Written Questions	4/29/26
Deadline for Submissions of Proposals	5/4/26
Completion of Proposal Evaluation*	5/13/26

*Approximate date and subject to change.

Addendum or Supplement to Request for Proposal

UCDH may modify the RFP prior to the RFP due date, by issuance of addendums posted on the procurement website. addendums will be clearly marked as such. Each addendum will be numbered consecutively and will become part of this RFP. Any Bidder who fails to receive such addendums shall not be relieved of any obligation under this quotation as submitted.

SPECIFICATIONS OR RFP REQUIREMENTS MAY BE REVISED ONLY THROUGH WRITTEN NOTICE OF ADDENDUM ISSUED BY DANIEL SCHROEDER, UNIVERSITY OF CALIFORNIA, DAVIS, HEALTH, PURCHASING DEPARTMENT. CHANGES BY ANY OTHER INDIVIDUAL ARE NOT AUTHORIZED.

Basis of Award

An evaluation committee consisting of representatives from UCDH will evaluate the responses. Responses that do not meet the qualification criteria and scope of services will not be considered for selection.

California Public Contract Code Section 10507 et seq. require that all purchase contracts and/or agreements involving an expenditure of more than \$100,000 annually be awarded to the lowest responsible bidder meeting specifications, or else all bids be rejected. The lowest responsible bidder shall be determined based on one of two bid evaluation methodologies: (1) Cost alone, or (2) Best Value.

This bid shall be evaluated based on the Best Value method. In the Best Value method, proposals are scored based on weighted evaluation criteria of price, quality, service, performance, and other elements as defined by the University, achieved through methods in accordance with Public Contract Code Section 10507.8 and determined by objective performance criteria that may include price, features, long-term functionality, life-cycle costs, overall sustainability, required services, and the reduction of overall operating costs included in the proposal

Award(s) will be made to the overall best responsive, responsible Bidder(s) whose proposal, in the sole opinion of UCDH is deemed best able to serve the needs of UCDH contained in this RFP and who have demonstrated the ability to perform the required service in an acceptable manner. Notwithstanding any other provision of this RFP, UCDH reserves the right to: (1) waive any immaterial defect or informality; or (2) reject any or all submissions or portions thereof; or (3) reissue a RFP when UCDH determines that it is in its best interest to do so (4) make an award to more than one vendor if in the best interest of UCDH to do so.

The evaluation committee reserves the right to contact, interview, and evaluate the respondent's references, contact and interview current clients, solicit information from any available source concerning any aspect of this proposal or response, and seek and review any other information deemed pertinent to the evaluation process.

UCDH reserves the right to reject or accept any or all proposals, to make more than one selection, or not select. Any resulting agreement will incorporate the terms, conditions, and requirements set forth in this RFP.

SECTION II – GENERAL INFORMATION

University of California at Davis Health Profile

UC Davis Health (UCDH) is comprised of several large entities including a large tertiary delivery system and nationally ranked Schools of Medicine and Nursing. Through leveraging these strengths, UCDH is improving lives and transforming health care by providing outstanding patient care, conducting ground-breaking research, fostering innovative interprofessional education, and creating dynamic, productive partnerships with regional healthcare providers and the community. We are a major driver of economic prosperity in the Sacramento region and Northern California. According to a recent study, UCDH generates more than \$3.4 billion in annual economic output and more than 20,000 jobs. For every employee or dollar of output directly supported by UCDH's operations, the Northern California economy gains an additional 1.1 jobs or \$1.10 of output, respectively.

UC Davis Health harnesses the power of an entire university's nationally ranked resources and research to tackle the most pressing health care issues facing the world today. The School of Medicine is ranked #8 in primary care and #51 in research by US News & World Report. Since opening in 2010, the School of Nursing has consistently ranked in the top 50. Much of the power of UCDH comes from our clinicians and researchers, including partners working on campus and in other UC Davis schools such as the #1 ranked School of Veterinary Medicine, the nation's #3 School of Agriculture and Environmental Sciences, one of the nation's top Colleges of Biological Sciences, and an outstanding College of Engineering – all from one of the top ten 'Best Public Universities' in the entire United States.

As the region's only academic health center, UCDH is focused on providing the highest quality of care, discovering and sharing knowledge and educating and training a diverse workforce that is responsive to population health care needs. UC Davis Health is a hub of innovation that encompasses UC Davis Medical Center, UC Davis School of Medicine, The Betty Irene Moore School of Nursing at UC Davis and UC Davis Medical Group.

UC Davis Medical Center

Based in Sacramento, California, the UC Davis Medical Center is a nationally recognized academic medical center where clinical practice, teaching, and research converge to advance human health. A few highlights about the medical center:

- A 646-bed multispecialty academic medical center.
- Serves 33 counties covering a 65,000-square-mile area north to the Oregon border and east to Nevada.
- Recognized as one of the "Most Wired" hospitals in the U.S.
- Ranked Sacramento's top hospital by U.S. News & World Report, #6 in California, and among nation's best in 9 adult medical specialties.

Centers of Excellence include:

- UC Davis Comprehensive Cancer Center, one of only 52 National Cancer Institute-designated comprehensive centers nationwide.
- State-of-the-art emergency department that includes the region's only Level I adult and pediatric trauma centers and a leading research center.
- Burn Center (only one in Northern California).
- The internationally recognized UC Davis MIND Institute, devoted to finding treatments and cures for neurodevelopmental disorders.

- UC Davis Children's Hospital, a nationally ranked pediatric hospital with more than 120 physicians in 33 pediatric subspecialties, first West Coast Level 1 Children's Surgical Center, in partnership with Shriners Hospital-Northern California.
- A pioneering telehealth program, which provides remote underserved communities access to academic specialty and subspecialty care.
- The UCD Alzheimer's Disease Center is one of 33 funded NIH Research Center and has been continuously funded for 29 years, supporting over \$80 million dollars in clinical and basic science research.

UC Davis Ambulatory Services

Ambulatory Services is expected to be a key driver for growth and further evolution for UCDH. Today, the ambulatory footprint extends to 23 sites and over 40 clinical practices in the greater Sacramento area, with over 900,000 visits annually, offering top caliber primary and specialty care. In addition to growth through additional sites, significant expansion and enhancement is planned over the next 18 months for several existing locations, which will bring additional UCDH services and clinicians to the communities it serves. The UCDH Patient Contact Center (PCC) opened in 2020 further enhancing the experience for patients, physicians, and staff, and will optimize our efforts around access excellence. PCC team members provide support to UCDH physician practices for appointment scheduling, referral processing, and scheduling template management among other essential support services.

UC Davis Health was recently ranked in the top 10 nationally by Vizient for the outstanding quality of its ambulatory care in outpatient clinics and emergency services. The Vizient Ambulatory Care Quality and Accountability Awards measure the quality of outpatient care in five areas: access to care, capacity and throughput, quality and efficiency, continuum of care, and equity.

UC Davis Medical Group

UC Davis Medical Group is a 1,300-member physician group offering nationally recognized primary care and specialty expertise in more than 150 areas of academic medicine throughout the greater Sacramento area and surrounding communities. The Ambulatory division continues to innovate patient care by leveraging technology to provide services in a manner that best suits the individual patient and their loved ones, whether that is in person, through video visits, or e-communication through the Epic MyChart patient communication portal.

SECTION III – PROJECT BACKGROUND AND OBJECTIVES

Background

UC Davis Health operates a large, complex academic medical center and affiliated clinical facilities that require reliable, durable, and clinically appropriate mobile carts, storage systems, shelving, and work surfaces to support patient care, clinical operations, and support services.

To meet ongoing operational needs and planned replacements, UC Davis Health is issuing this competitive solicitation to establish vendor(s) capable of supplying standardized and configurable hospital-grade furniture and storage solutions across multiple departments and care settings.

This solicitation includes the following product categories:

- Lot 1 – Clinical & Procedure Carts
- Lot 2 – Equipment & Cylinder Carts
- Lot 3 – Supply, Linen & Exchange Carts
- Lot 4 – Shelving Systems
- Lot 5 – Clinical and Work Tables

These product categories are widely used across inpatient units, procedural and perioperative areas, central supply, clinical support spaces, and back-of-house operations. UC Davis Health seeks to leverage competitive sourcing to improve standardization, durability, infection-prevention support, and lifecycle value, while maintaining flexibility to meet department-specific requirements. Specific item detail for each lot is listed in SECTION IV – SCOPE: LOT ITEM LISTS.

In addition to product supply, UC Davis Health recognizes that value-added services—such as configuration support, space planning, CAD/layout development, and implementation assistance—may support more effective deployment, particularly for storage-intensive and high-use clinical environments. Accordingly, this solicitation allows vendors to propose such services, where available, on an optional basis.

Objectives

The objectives of this solicitation are to:

Establish Qualified Vendor(s)

Identify responsible vendors with demonstrated experience supplying hospital-grade carts, shelving systems, and tables suitable for use in acute-care and academic medical center environments for Lots 1 through 5.

Support Clinical and Operational Needs

Procure products that support clinical workflows, patient safety, infection prevention, and efficient operations across inpatient, procedural, and support service areas.

Promote Standardization with Flexibility

Enable systemwide standardization of platforms and components across Lots 1–5 where appropriate, while allowing configuration flexibility to meet department-specific and space-specific requirements.

Ensure Durability and Lifecycle Value

Select products designed to withstand frequent use, hospital cleaning protocols, and long service life, supported by appropriate warranties and replacement part availability.

Encourage Competitive Pricing and Best Value

Obtain competitive, transparent, item-level pricing and evaluate proposals using a best-value methodology that considers technical merit, service capability, and cost.

Evaluate Value-Added Services Where Beneficial

Assess optional value-added services, including customization, space planning, CAD/layout support, and implementation assistance—where such services may improve deployment efficiency or long-term outcomes, without obligating UC Davis Health to procure such services.

Maintain Procurement Flexibility

Allow for award by individual lot, multiple awards, or partial awards across Lots 1–5, consistent with UC Davis Health’s operational needs and best-value determinations.

SECTION IV – SCOPE: LOT ITEM LISTS

The following identifies the cart, shelving, and table items associated with each Lot for pricing and evaluation purposes.

Lot 1 – Clinical & Procedure Carts

Cart, Anesthesia: Controlled Access
Cart, Case: Medium (40–49 in wide)
Cart, Procedure: General
Cart, Procedure: Cardio
Cart, Procedure: Cast
Cart, Procedure: Difficult Airway
Cart, Procedure: Resuscitation
Cart, Procedure: Resuscitation, Pediatric
Cart, Procedure: Phlebotomy
Cart, Procedure: Uro/Gyn
Cart, Supply: Catheter
Cart, Supply: Enclosed
Cart, Supply: Exchange
Cart, Supply: I.V.
Cart, Supply: Modular
Cart, Supply: Suture

Lot 2 – Equipment & Cylinder Carts

Cart, Equipment: Air Supply
Cart, Equipment: Splint Pan
Cart, Equipment: Step Stool
Cart, Equipment: Tools
Cart, Cylinder: D&E Size, Multi
Cart, Cylinder: D&E Size, Single

Lot 3 – Supply, Linen & Exchange Carts

Cart, Supply: Chrome, 24 inch
Cart, Supply: Chrome, 36 inch
Cart, Supply: Chrome, 48 inch
Cart, Supply: Chrome, 60 inch
Cart, Supply: Stainless, 24 inch
Cart, Supply: Stainless, 36 inch
Cart, Supply: Stainless, 48 inch
Cart, Supply: Stainless, 60 inch
Cart, Supply: High Density Basket, Single Column
Cart, Supply: High Density Basket, Double Column
Cart, Supply: High Density Basket, Triple Column

Cart, Supply: High Density Basket, Quad Column
Cart, Supply: Linen
Cart, Supply: Linen, 24–36 inch
Cart, Supply: Linen, 72 inch

Lot 4 – Shelving Systems

Shelving: Supply, High Density, Mechanical
Shelving: Pallet / Bulk

Lot 5 – Clinical and Work Tables

Table, Instrument: 20–24 inch
Table, Instrument: 30–36 inch
Table, Instrument: 55–60 inch
Table, Instrument: Assembly
Table, Work: Stainless, 48 inch
Table, Work: Stainless, 60 inch

SECTION V – REQUEST FOR PROPOSAL FORMAT

Introduction

Each Bidder's response must contain agreement to documents for Exhibit A, citation of bid Lot(s) and completed responses as identified for Exhibits B, C & D.

Each bidder is required to *utilize Excel worksheets provided on the Open Solicitations page*.

The awarded bidder will be required to execute the UC Davis Health documentation that will govern the award. Please provide all requested information in a brief but complete response, responding in order and identifying each response by the corresponding numeric or alphanumeric question identifier. PDF responses and/or PowerPoint presentations should only be provided to enhance responses. Failure to prepare proposals in the following required format may result in elimination from the evaluation process.

Exhibit A – UC Terms and Conditions, Statement of Work Template

- a. UC Terms and Conditions – 04-01-25
- b. Statement of Work (SOW) Template

Exhibit B – Vendor Qualification Statement

Exhibit C – Supplier Technical Proposal, inclusive of Technical Appendices for Lots submitting for proposal

Exhibit D – Cost Proposal

Exhibit A – UC Terms and Conditions, Statement of Work Template

Reference separately posted PDF documents. Citation of Lot(s) bid must be responded in addition to acknowledgement of Exhibit A documents.

Exhibit B – Vendor Qualification Statement

Vendors shall submit a complete Vendor Qualification Statement in the format and order specified below. UC Davis Health reserves the right to determine vendor responsibility and eligibility by individual Lot. Failure to provide the information requested may result in rejection of the proposal for the applicable Lot(s).

1. Corporate Identity and Ownership

- a) Legal company name
- b) Corporate headquarters address
- c) Telephone number
- d) Email address
- e) Website
- f) Name, title, phone number, and email address of the individual authorized to act on behalf of the Vendor for this solicitation
- g) Identify executive officers and company principals
- h) State the year the company was established
- i) Describe the ownership structure
- j) Identify any parent company, if applicable, including headquarters location

2. Organizational Capacity and Resources

- a) Provide the total number of employees
- b) Describe organizational structure and operational capacity supporting healthcare customers
- c) Identify the primary account manager and escalation contacts that would support UC Davis Health during the contract term
- d) Product manufacturing and/or sourcing
- e) Quality assurance
- f) Regulatory or compliance oversight
- g) Citation of the specific Lot(s) submitted for this Request for Proposals
- h) Years of relevant experience to the Lot(s) proposed

3. Conflict of Interest Disclosure

- a) Identify any officer, director, employee, or immediate family member employed by UC Davis or UC Davis Health
- b) Total dollar value of business conducted with UC Davis or UC Davis Health within the past twelve (12) months, if applicable
- c) Campus(es) or facility(ies) served, if applicable
- d) List any actual or potential conflicts of interest not otherwise cited above

4. Health Care Criminal Offense and Exclusion Certification

Provide attestation regarding:

- a) Company or individual convictions of a criminal offense related to healthcare
- b) Company or individual exclusion from participation in any federal healthcare program, including Medicare or Medicaid
- c) Agreement for immediate notification requirement to UC Davis Health for any such conviction or exclusion

5. Confidentiality and HIPAA Compliance

Provide attestation regarding:

- Maintaining confidentiality of all UC Davis Health proprietary, operational, and patient information
- Compliance with all applicable state and federal confidentiality laws and regulations
- Execution of a Business Associate Agreement (BAA) if required

6. Acceptance of Terms

Provide attestation regarding:

- Acknowledging submission of a proposal constitutes acceptance of all requirements, terms, and conditions of this solicitation
- All work products, specifications, configurations, and documentation produced shall be the property of the University of California
- Completion and submission of Page 24, "Authorized Signature"

Exhibit C – Technical Proposal

All vendors shall submit a Technical Proposal addressing the requirements identified in #1 – 8 below. Responses shall be concise, specific, and directly responsive to the lot(s) proposed. Marketing materials alone are not acceptable.

Additively to addressing points #1 – 8, vendors shall submit a response for every bullet point listed in the Lot-Specific Technical Appendices for which they are responding. Example, vendors responding for Lot 4 – Shelving Systems only will respond for only the bullet points in APPENDIX D – LOT 4: Shelving Systems. Vendors responding for ALL lots shall respond for all bullet points in all appendices.

Failure to respond to any required section may result in disqualification for the applicable lot(s).

1. Hospital-Specific Product Experience

- a) Describe the vendor's experience supplying products for acute care hospitals and academic medical centers, including the specific lot(s) proposed
- b) Describe experience supporting multi-department hospital environments, including inpatient, procedural, perioperative, and support services
- c) Describe how the proposed products support clinical workflows (including rapid room turnovers, sterile field maintenance and case cart readiness), staff efficiency (including both ease of replenishment and item location), and patient safety
- d) Identify any challenges encountered in hospital implementations (e.g., infection control requirements, space constraints, standardization efforts) and how those challenges were addressed

2. Product Design and Construction

- a) Describe construction materials (e.g., steel, aluminum, polymer) and how they support:
 - i. Durability under frequent clinical use
 - ii. Resistance to cleaning chemicals and disinfectants
 - iii. Structural integrity and load requirements
- b) Describe mobility, stability, and ergonomic considerations for clinical environments
- c) Describe how product design minimizes infection risk (e.g., cleanable surfaces, sealed joints, smooth edges, recessed hardware, fluid pooling)

3. Configuration and Standardization

- a) Describe available configuration options relevant to hospital use, including drawers, shelving, accessories, and size variations (e.g. anesthesia and other service use specific cart drawer modules, case cart tray staging, pull out shelving for supplies)
- b) Describe the ability to reconfigure products over time to support evolving clinical needs without full replacement
- c) Identify any standardized platforms or common components used across multiple product lines to support systemwide consistency

4. Quality Assurance and Warranty

- a) Describe quality assurance processes used in manufacturing, assembly, or sourcing
- b) Identify applicable standards, testing, or certifications relevant to hospital use
- c) Describe warranty coverage, including duration, scope, and service response expectations

5. Delivery, Installation, and Support

- a) Describe order fulfillment, lead times, and delivery capabilities for hospital environments
- b) Describe installation support, if applicable, and coordination with hospital operations

c) Describe post-delivery support, including warranty service, replacement parts availability, and customer support responsiveness

6. Subcontracting

a) Describe any and all subcontracting utilized for any part of product design, manufacturing, configuration, warranty/service, delivery and installation

7. Sustainability

- a) Describe sustainability considerations related to product construction materials, packaging and manufacturing
- b) Describe expected product lifecycle and strategies to extend usable life in hospital settings
- c) Outline transportation considerations for delivery of finished product to customers – where are raw materials and components sourced, location where manufacturing and subassembly takes place

8. References

Provide a minimum of three (3) hospital or academic medical center references for products comparable to those proposed

Lot-Specific Technical Appendices

General Instruction (Applies to All Appendices)

Vendors shall respond only to the Appendix(es) applicable to the Lot(s) for which they are submitting a proposal. For all Lots bid, photographic documentation of the product items proposed, corresponding to the specific detail responded for Exhibit D – Cost Proposal, must be furnished in the form of electronic brochures (PDF or similar). Failure to respond to an applicable Appendix may result in disqualification for that Lot.

Vendors shall be evaluated based on their compliance with responding to each bullet point. By means of example, here are some hypothetical responses to the point “Resistance to hospital disinfectants and cleaning agents” with compliance determination.

Hypothetical Vendor Response	Compliance Determination
“Our carts are compatible with hospital-grade disinfectants including bleach-based cleaners.”	Compliant
“Cleanable surface.”	Non-Compliant (insufficient detail)
“Compatible with disinfectants upon request.”	Non-Compliant (conditional, therefore non-responsive)
“Planned enhancement in next product revision.”	Non-Compliant (does not meet)

APPENDIX A – LOT 1: Clinical & Procedure Carts

1. Trade name of carts proposed
2. Intended hospital departments and care settings (e.g., inpatient, procedural, perioperative, ancillary)
3. Frame material(s)
4. Drawer construction including controlled substance lock features and slide mechanisms

5. Drawer and cart load capacities
6. Resistance to hospital disinfectants and cleaning agents
7. Smooth, non-porous surfaces
8. Sealed joints and edges
9. Removable components for cleaning
10. Ease of access to interior and exterior surfaces
11. Available drawer configurations
12. Accessory options including overbridges, hanger rails and associated components (where applicable)
13. Ability to standardize configurations across departments
14. Ability to customize configurations where required
15. Caster type and size
16. Braking mechanisms
17. Stability and maneuverability
18. Ergonomic features supporting safe clinical use
19. Standard warranty coverage
20. Availability of replacement parts
21. Expected product lifecycle

APPENDIX B – LOT 2: Equipment & Cylinder Carts

1. Trade name of equipment and/or cylinder cart types proposed
2. Intended clinical or support applications
3. Rated load capacities
4. Stability features
5. Anti-tip or movement-control design elements
6. Materials used
7. Impact and corrosion resistance
8. Suitability for frequent movement
9. Compatibility with hospital cleaning protocols
10. Cylinder restraint or securing mechanisms
11. Safety features specific to gas transport
12. Applicable safety considerations or standards (if any)
13. Warranty terms
14. Maintenance requirements
15. Replacement component availability

APPENDIX C – LOT 3: Supply, Linen & Exchange Carts

1. Trade name of carts proposed
2. Supply and linen workflows supported
3. Clean supply and exchange use cases
4. Construction materials and finishes
5. Design features supporting infection prevention
6. Separation of clean and soiled materials (if applicable)
7. Drawer, shelf, and bin options
8. Security locking options
9. Capacity variations

10. Ability to standardize cart platforms across departments
11. Flexibility of internal configurations
12. Selections for labeling, including paper, color coding, and electronic options
13. Caster options
14. Maneuverability in hospital corridors
15. Noise considerations
16. Conductive/nonconductive wheel options
17. Design features to limit floor/ground contact to wheels only
18. Support for restocking and exchange workflows
19. Customization options within standard product lines
20. Configuration limits or constraints
21. Impact of customization on lead time and cost
22. Availability of planning or layout assistance
23. Use of drawings or CAD-based tools for planning/layout
24. Whether planning/layout services are included or offered at additional cost
25. Durability expectations
26. Warranty coverage
27. Long-term service and parts support

APPENDIX D – LOT 4: Shelving Systems

1. Trade name of shelving system(s) proposed
2. Intended hospital storage environments (e.g., central supply, storerooms)
3. Load ratings per shelf and per unit
4. Anchoring and stability methods
5. Safety considerations
6. Materials and finishes
7. Design features minimizing dust accumulation
8. Ease of cleaning
9. Reconfiguration capabilities
10. Expandability options
11. Selections for labeling, including paper, color coding, and electronic options
12. Compatibility of components across product lines
13. Availability of space planning services
14. Use of CAD or equivalent layout tools
15. Coordination with hospital facilities and supply chain teams
16. Ability to accommodate site constraints (e.g., ceiling height, columns)
17. Custom vs standard system options
18. Impact on lead time, installation, and warranty
19. Installation support provided
20. Phased deployment capability
21. Post-installation service and warranty support

APPENDIX E – LOT 5: Clinical and Work Tables

1. Trade name of tables proposed
2. Intended hospital applications (e.g., clinical prep, sterile processing)

3. Materials and finishes
4. Corrosion resistance
5. Load capacity and structural integrity
6. Surface design supporting infection control
7. Ergonomic features (e.g., mobility, height adjustment options & methods where applicable)
8. Cord length(s) (where applicable)
9. Lighting configuration/options (where applicable)
10. Number and types of outlets (where applicable)
11. Shelf, bin, drawer, hooks, CPU/monitor mounting and other options (where applicable)
12. Expected lifecycle
13. Maintenance requirements
14. Ease of cleaning and repair
15. Warranty coverage
16. Service and support availability

Exhibit D – Cost Proposal

Vendors shall submit a Cost Proposal in the format specified below. Pricing shall be provided by Lot and by individual line item, responding at minimum to the specific items listed in SECTION IV – SCOPE: LOT ITEM LISTS. Failure to submit pricing in the required format may result in rejection of the proposal for the applicable Lot(s).

UC Davis Health reserves the right to evaluate pricing by individual Lot, to make partial or multiple awards, and to apply a best-value evaluation methodology.

1. General Pricing Requirements (All Lots)

- All pricing shall be quoted in U.S. dollars
- Pricing shall include all costs necessary to furnish the item, including standard packaging and delivery, unless otherwise stated
- Pricing shall be firm for the initial contract term, unless escalation terms are expressly permitted
- Taxes shall be excluded and identified separately, if applicable
- UC Davis Health does not guarantee minimum purchase quantities
- Any discounts, tiered pricing, or volume incentives shall be clearly identified

2. Item-Level Pricing by Lot

Vendors shall provide Cost Proposal worksheet(s) in Excel for each Lot

For each item, Vendors shall provide the following information:

- Manufacturer name
- Model or catalog item number
- Item description (as listed in the solicitation)
- Unit of measure
- Unit price
- Extended price (if quantities are provided)
- Warranty duration (years)

3. Lot-Specific Pricing Instructions

Lot 1 – Clinical & Procedure Carts

- Price each cart type separately
- Base pricing shall include all features required to meet hospital use
- Optional accessories shall be priced as separate line items

Lot 2 – Equipment & Cylinder Carts

- Price each equipment and/or cylinder cart configuration separately
- Safety-related components (e.g., restraints, securing mechanisms) shall be included in the base price or clearly itemized

Lot 3 – Supply, Linen & Exchange Carts

Price each cart configuration separately, including:

- Size variations
- Material types (e.g., polymer, stainless, chrome)
- Standard drawer or shelf configurations
- Alternate configurations shall be priced as separate line items

Lot 4 – Shelving Systems

Price shelving using a component-based pricing approach, as applicable, including:

- Uprights/posts
- Shelves
- Track or mechanical systems (if applicable)
- Accessories
- Pricing shall clearly identify cost per component **and** assembled unit pricing

Lot 5 – Clinical and Work Tables

- Price each table type separately, including size variations
- Optional accessories shall be priced as separate line items

4. Value-Added Services Pricing (If Offered)

Value-added services shall be priced separately from product pricing. UC Davis Health may, at its sole discretion, elect to purchase such services.

4.1 Customization Services

If offered beyond standard configurations, Vendors shall identify:

- Type of customization offered
- Pricing method (e.g., fixed fee, unit adder, percentage)
- Impact on lead time

4.2 Space Planning and CAD / Layout Services

If offered, Vendors shall provide:

- Description of services included
- Pricing structure (e.g., per project, per hour, per square footage, or included at no cost)
- Assumptions or limitations

Provision of planning or CAD services is not required for award unless expressly stated

4.3 Implementation and Deployment Support

If offered, Vendors shall identify:

- Scope of implementation or deployment services
- Pricing structure
- Travel or expense assumptions, if any

5. No-Cost Services Disclosure

Vendors shall clearly identify any value-added services provided at no additional cost, including but not limited to:

- Configuration assistance
- Planning or layout support
- Standard drawings or documentation

No-cost services shall not be assumed unless explicitly stated

6. Pricing Exceptions

- Any pricing assumptions, conditions, or exceptions shall be clearly disclosed. UC Davis Health reserves the right to reject proposals containing material pricing exceptions

SECTION VI – TERMS AND CONDITIONS

Proposal Conditions

Notwithstanding any other provision of the RFP, bidders are hereby advised that this RFP is solicitation of proposals only and is not to be construed as an offer to enter into any contract or agreement. Thus, UCDH reserves the right to reject any or all proposals for any reason including the following.

- Incomplete or non-responsive
- Generally unprofessional
- False statements
- Submission after due date/time
- Exceptions to UC Terms & Conditions (Exhibit A)

Evaluation and determination of the fulfillment of the RFP requirements will be UCDH's responsibility and its judgment shall be final.

UCDH shall have the unconditional and unqualified right to withdraw, cancel, or amend this RFP at any time. Bidders shall bear all costs associated with the preparation and furnishing of responses to this RFP. UCDH, in its sole discretion, reserves the right to determine whether any bidder meets the minimum qualification standards, to determine whether a proposal is responsive, and to select a proposal which best serves its programmatic objectives. UCDH reserves the right to negotiate a binding contract with the selected bidder.

All proposals shall be valid for a period of 180 days following the proposal submission due date.

The UCDH grants other University of California (UC) entities the right to acquire the properties and/or services from a resulting contract based on this competitively bid Request for Proposal (RFP). By submitting an RFP that results in a contract, the awarded bidder agrees to make the same bid terms and price, exclusive of freight and transportation fees, available to other University of California entities. UCDH will not be responsible for any problems or issues, which may arise between other UC entities and the awarded bidder as a result of any sales and/or purchases made.

Responses to this RFP should be made according to the instructions contained herein. Failure to adhere to RFP instructions may be cause for rejection of the proposal. A proposal which contains conditions or limitations set up by the bidder may be deemed irregular and subsequently rejected by UCDH.

UCDH reserves the right to interpret or change any provision of this RFP at any time prior to the proposal submission date. Such interpretation or change shall be in the form of a written addendum to this RFP. Such addendum will become part of this RFP and any resultant contract. Such addendum shall be made available to each agency that has received an RFP. Should such addendum require additional information not previously requested, a bidder's failure to address the requirements of such addendum in the proposal response may result in the proposal not being considered.

UCDH has, at its sole discretion, the unconditional and unqualified right to determine that a time extension is required for submission of proposals, in which case, a written RFP addendum issued by UCDH shall indicate the new submission date for proposals.

Prior to the final submission date, any bidder may retrieve its proposal to make additions or alterations. Such retrieval, however, shall not extend the final submission date.

Bidders wishing to submit proposals in response to this request do so entirely at their own expense, and submission of a proposal indicates acceptance of the conditions contained in the RFP unless clearly and specifically noted otherwise.

It is understood and agreed by UCDH and vendor that in the performance of this agreement, vendor shall be, and act as an independent contractor and not as an agent or employee of UCDH. It is expressly understood and agreed that this agreement is not intended and shall not be construed to create the relationship of agent, servant, employee, partnership, joint venture or association between UCDH and vendor. Vendor is not an employee of UCDH and is not entitled to the benefits provided by UCDH to its employees, including but not limited to, group insurance, pension plans, worker's compensation or unemployment insurance.

Bidders may not distribute any announcement or news release regarding this project without written approval by the University of California, Davis Health. Any materials to be provided to regulatory agencies, other entities, or to the public shall be submitted to the UCDH for review and distribution unless otherwise directed by a UCDH representative.

PUBLIC INFORMATION AND TRADE SECRETS - The California Public Records Act limits the ability of UCDH to withhold pre-qualification and bid data to trade secrets or records, the disclosure of which is exempt or prohibited pursuant to federal or state law. If a submittal contains any trade secrets that bidder does not want disclosed to the public or used by UCDH for any purpose other than evaluation of the bidder's eligibility, each sheet of such information must be marked with the designation "Confidential." UCDH will notify the bidder of data so classified upon receipt of any request to inspect such data so that the bidder will have an opportunity to establish that such information is exempt from inspection in any proceeding to compel inspection.

All materials submitted in response to the RFP will become the property of UCDH. All samples of work submitted as a part of this proposal will be returned at the request of the bidder. Materials may be returned, with the exception noted above for sample material, only at the UCDH's option and at the bidder's expense.

Bidder Commitment to Sustainability: UC is committed to responsible stewardship of resources and to demonstrating leadership in sustainable business practices and thus will require Bidders to present their commitment to sustainable practices as it applies to its goods and services.

Contract Terms and Conditions

All terms and conditions of University of California Health Terms and Conditions of Purchase, (Exhibit A) shall apply to any contract awarded from this solicitation for proposals. The selected bidder will be required to comply with all the terms and conditions as specified therein. A bidder's inability to comply with, or exceptions and modifications to, the terms and conditions incorporated in the said terms and conditions must be stated in its proposal and may disqualify the bidder from further consideration.

To facilitate timely award of this contract, each bidder must certify its ability to comply with the insurance requirements as outlined in Exhibit A. The University will require the selected bidder to furnish a certificate of insurance, naming The Regents of the University of California as an additional insured. Such certificate of insurance shall be in a form as issued by an insurer approved by the University and shall contain an endorsement requiring not less than thirty (30) days' written

notice to the University prior to any cancellation or modification thereof. Thereafter, a certificate evidencing the renewal of each such policy shall be furnished to the University at least ten (10) days prior to the expiration of the term of said policy. Failure to comply with this requirement may result in cancellation of any contract resulting from this request for proposal.

The University reserves the right to adjust the minimum insurance limits specified in Exhibit A, based on the overall risk assessment of the project. Each bidder must provide evidence of its current coverage with its proposal.

The final contract with the selected bidder will be prepared by the University of California, Davis, Health System's Business Contracts and will incorporate this Request for Proposal, the submitted proposal, and Exhibit A documentation.

Bidder shall be solely responsible for the conduct and control of the work to be performed by Bidder under this agreement. Bidder's services for UCDH shall be performed in accordance with currently approved methods and ethical standards applicable to vendor's professional capacity.

Any order resulting from this Request for Proposal shall be subject to the examination and audit by the California State Auditor for a period of three years after final payment under this order. The examination and audit shall be confined to those matters connected with the performance of the contract, including, but not limited to, the cost of administering the contract.

All agreements resulting from this RFP shall be construed and enforced in accordance with the laws of the State of California.

The Bidder shall not maintain or provide racially segregated facilities for employees at any establishment under the Bidder's control. The Bidder agrees to adhere to the requirements set forth in Executive Orders 11246 and 11375, and with respect to activities occurring in the State of California, to the California Fair employment and Housing Act Government Code section 2900 et seq.). Expressly, the Bidder shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, ancestry, medical condition, marital status, age, physical and mental handicap regarding any position for which the employee or applicant for employment is qualified, or because he or she is a disabled veteran or veteran of the Vietnam era. The Bidder shall further specifically undertake an outreach effort in regards with the hiring, promotion and treatment of minority group persons, women, the handicapped, and disabled veterans and veterans of the Vietnam era. The Bidder shall communicate this policy in both English and Spanish to all people as concerned within its company, with outside recruiting services and the minority community at large. The Bidder shall provide the University on request a breakdown of it labor force by groups, specifying the above characteristics within job categories, and shall discuss with the University its policies and practices relating to its programs.

Authorized Signature

Please complete the vendor contact information requested below and return with Bid response:

Company Name: _____

Federal Employer Identification #: _____

Main Telephone Number: _____

Primary Contact & Title: _____

Primary Contact Email: _____

Primary Contact Telephone Number: _____

I certify that I am authorized to sign on behalf of the organization I represent for this offer and agree to all terms and conditions described herein.

Authorized Signature

Date